



**13th International
Symposium on
Pediatric Pain**

DIVERSITY, EQUITY, ACCESS

24 – 27 MARCH 2022

CORDIS HOTEL, AUCKLAND, NEW ZEALAND

WELCOME TO THE
COUNTRY OF OPEN HEARTS.
WHERE TIME SPENT TOGETHER
IS NEVER TIME WASTED.
WHERE STRANGERS
ARE TREATED AS FRIENDS
AND MEMORIES ARE MADE.

SPONSORSHIP PROSPECTUS



CONFERENCE ORGANISERS: DONNA CLAPHAM

WORKZ4U
CONFERENCE AND EVENTS MANAGEMENT

PO Box 90641, Victoria Street West, Auckland 1142, New Zealand t: +64 9 917 3653 / e: donna@w4u.co.nz / w: www.w4u.co.nz



DIVERSITY,
EQUITY, ACCESS

www.ISPP2022.nz



The 13th International Symposium on Paediatric Pain is proudly brought to you by:



The 13th International Symposium on Paediatric Pain
is generously supported by:



Estimated numbers of delegates 500 — 600

Doctors

Anaesthesia, Palliative Care, Rehabilitation Medicine,
Musculo-Skeletal Medicine, Orthopaedic Surgery, Paediatric Medicine,
Pain Specialists, Psychiatry, Rheumatology, Neurosurgery

Nurses

Specialist Pain Management, other Specialities

Medical and Surgical Specialists

General Practitioners

Allied Health

Dentists, Occupational Therapists, Osteopaths, Pharmasists, Physiotherapists,
Play Therapists/Child Life Therapists, Psychologists, Social Workers

Others with interest in pediatric pain management

Researchers, Students





Invitation to Sponsor

Nau mai ki te katoa.

The International Symposium on Pediatric Pain is the premier international, interdisciplinary conference on pain in infants, children, and adolescents. It attracts a global audience of Paediatricians, Anaesthetists, Clinicians, Researchers, Nurses, Psychologists, Physiotherapists, Occupational Therapists, as well as professionals and scholars from other disciplines, who gather to report on recent advances in research and to discuss new approaches to the treatment of acute & procedural pain including pain associated with disease, neuropathic pain and chronic pain present in paediatric medicine.

It is with great pleasure that you are invited to participate at ISPP 2022: 'DIVERSITY, EQUITY, ACCESS' in Auckland from the 24th to 27th March 2022. Your financial support will not only give you access to the international paediatric pain community and other interested clinicians but also to the showcase of influential knowledge and vanguard research on pain in child health.

If you are interested in becoming an exhibitor and/or sponsor of the ISPP 2022 in Auckland, please contact our Conference Organiser for further information.

Mā te rongo, ka mōhio; Mā te mōhio, ka mārama; Mā te mārama, ka mātau; Mā te mātau, ka ora.

Through resonance comes cognisance; through cognisance comes understanding; through understanding comes knowledge; through knowledge comes life and well-being.

Nāku iti noa, nā

Dr Ross Drake,

Chair, Local Organising Committee, ISPP 2022

ORGANISING COMMITTEE

Local Organising Committee

Dr Ross Drake, CHAIR

Dr Kathryn Russell, CO-CHAIR

Madonna Dasler

Fiona O'Sullivan

Clare Roberts

Georgena Small

Bronny Trewin

Dr Paul Vroegop

Dr Jordan Wood

Scientific Programme Committee

Professor Tonya Palermo, Chair
Associate Director, Center for Child Health,
Behavior and Development, Department of
Anesthesiology and Pain Medicine,
University of Washington, Seattle,
United States

Dr Jacqui Clinch, Co-Chair
University Hospitals Bristol NHS
Foundation Trust; Bristol, UK

Donna Clapham



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Victoria Street West

Auckland 1142, New Zealand

We will work together with you to produce the best results

BENEFITS OF SPONSORSHIP

As part of a comprehensive and effective marketing plan, sponsorship can provide positive results, especially important in today's economic climate. Consider the benefits your organisation can enjoy in supporting this conference:

Exposure to a local, national and international audience who have interest in the management of pediatric pain.

Opportunity to network with delegates during all catering breaks. All morning teas, lunches and afternoon teas will be served in the exhibition area.

Opportunities to raise your company's profile amongst a qualified target audience.

Recognition including acknowledgment and clear demonstration of your organisation's involvement, commitment and support.

Valuable insights information and exposure to the latest developments in pain management.

Inclusion in an integrated, professional marketing campaign.

Advantages of legitimate tax deductions in the areas of advertising and the promotion of products and services.

Ability to utilise your own marketing team to work with the Meeting Organisers to ensure your satisfaction on all of the above.

CODE OF CONDUCT

The Organising Committee of ISPP 2022 have resolved to formalise a standard of behaviour for Conference Delegates, including Company Representatives.

The Committee puts a great deal of effort into planning and presenting the conference each year, for the benefit of all attendees. Each year we strive to make the Conference better than the last. This can only happen with your full involvement.

Our aims are:

- To ensure that all delegates gain the maximum benefit from attending
- Sponsors who are vital to the success of each conference achieve their goals and continue to support the conference
- Management recognises the benefits of the conference and support the attendance of personnel
- Networking opportunities on a formal, professional level and informally at social functions

Simple Rules to Follow:

- Phones **MUST** be turned off on silent while the conference is in session
- Delegates/representatives in the trade area while sessions are in progress, **MUST** respect that quiet is required during these times to avoid intrusion/interruptions to lecturers/participants
- Standard of dress must be tidy though being relaxed and comfortable is encouraged



Sponsorship Opportunities

DETAILS OF EACH SPONSORSHIP CATEGORY AND ITS ENTITLEMENTS FOLLOW. PLEASE CONTACT THE CONFERENCE ORGANISERS SHOULD ANY OF THESE OPPORTUNITIES FALL OUTSIDE OF YOUR REQUIREMENTS, BUT YOU STILL WISH TO SUPPORT THE CONFERENCE. WE WISH TO BE FLEXIBLE AND MAY BE ABLE TO NEGOTIATE AN ALTERNATIVE THAT WILL BETTER SUIT YOUR NEEDS. WE ARE HAPPY TO WORK WITH YOUR COMPANY TO ENSURE THAT YOU GET MAXIMUM APPROPRIATE BENEFIT FOR YOUR SPONSORSHIP INVESTMENT.

SPONSORSHIP CANCELLATION POLICY

Cancellations of any confirmed sponsorship, by either party must be submitted in writing. If the Sponsoring Company cancels their sponsorship, cancellation will be accepted subject to the following conditions:

- If the cancellation is submitted more than six months before the conference commences, the Organisers shall retain 10% of the contract price;
- If the cancellation is submitted between three to six months before the conference the Organisers shall retain 50% of the contract price;
- If the cancellation is submitted within three months of the Conference then 100% of the contract price will be forfeited.
- If in the event of the Conference being cancelled for causes beyond the control of the Organisers or the Sponsoring Company then 100% of the contract price is refundable less expenses already incurred.

CONFERENCE MANAGERS



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t : +64 9 917 3653
e : conferences@w4u.co.nz
w : www.w4u.co.nz

PO Box 90641, Victoria Street West, Auckland 1142, New Zealand

Platinum Sponsorship \$32,000^{+GST}

Company will be acknowledged as a PLATINUM SPONSOR

One lunch symposium: Select the slot on first-come first-served basis

Company logo and weblink on Conference Website

Acknowledgement by Convenor during Opening and Closing Sessions

Company logo in email marketing campaigns

Company logo and contact details on the conference Mobile App

One PDF flyer on the conference Mobile App

Company logo on the Conference Programme

Company logo on the front cover of the Conference Handbook

Full page of advertising in the Conference Handbook (artwork supplied by sponsor)

Company logo and 100 word synopsis in the Conference Handbook

Company logo displayed on the Welcome Slide during the opening and closing sessions

Company logo displayed on the Screen prior to each session and before each catering break

Two complimentary Exhibition Stands

Four complimentary Exhibitor Registrations

Four complimentary Welcome Reception tickets

Four complimentary Conference Dinner tickets

Delegate List ten working days prior to conference





Gold Sponsorship \$24,000^{+GST}

Company will be acknowledged as a GOLD SPONSOR

Company logo and weblink on Conference Website

Acknowledgement by Convenor during Opening and Closing Sessions

Company logo in email marketing campaigns

Company logo and contact details on the conference Mobile App

One PDF flyer on the conference Mobile App

Company logo on the Conference Programme

Company logo on the front cover of the Conference Handbook

Full page of advertising in the Conference Handbook (artwork supplied by sponsor)

Company logo and 100 word synopsis in the Conference Handbook

Company logo displayed on the Welcome Slide during the opening and closing sessions

Company logo displayed on the Screen prior to each session and before each catering break

One complimentary Exhibition Stand

Two complimentary Exhibitor Registrations

Two complimentary Welcome Reception tickets

Two complimentary Conference Dinner tickets

Delegate List ten working days prior to conference

Silver Sponsorship \$16,000 +GST

Company will be acknowledged as a SILVER SPONSOR

Acknowledgement by Convenor during Opening and Closing Sessions

Company logo in email marketing campaigns

Company logo and contact details on the conference Mobile App

One PDF flyer on the conference Mobile App

Company logo and weblink on Conference Website

Company logo on the Conference Programme

Company logo and 100 word synopsis in the Conference Handbook

Company logo displayed on the Screen prior to each session and before each catering break

Half page of advertising in the Conference Handbook (artwork supplied by sponsor)

One complimentary Exhibition Stand

One complimentary Exhibitor Registration

One complimentary Welcome Reception ticket

One complimentary Conference Dinner ticket

Delegate List ten working days prior to conference

Bronze Sponsorship \$8,000 +GST

Company will be acknowledged as a BRONZE SPONSOR

Company logo and contact details on the conference Mobile App

Company logo and weblink on Conference Website

Company logo on the Conference Programme

Company logo and 100 word synopsis in the Conference Handbook

Company logo displayed on the Screen prior to each session and before each catering break

Quarter page of advertising in the Conference Handbook (artwork supplied by sponsor)

Delegate List ten working days prior to conference

One complimentary Table Top Display

One complimentary Exhibitor Registration

One complimentary Welcome Reception ticket



Lunch Symposium \$10,000^{+GST}

A Lunch Symposium will allow you to organise speaker/s and a programme of your choice for a one hour session. The package includes the cost of room hire, basic audio-visual facilities, promotion and registration of the breakfast session.

Entitlement:

Exclusive naming rights to your Lunch Symposium

Opportunity to provide your own signage at the symposium

Company logo against the speaker's name on the conference website

Acknowledgement as a sponsor of this lunch symposium in the Conference Handbook

Company logo and 100 word synopsis in the Conference Handbook (subject to timing of submission)

Company logo against the speaker's name on the Conference Smart Phone App

Delegate List ten working days prior to conference

Please note: speaker's costs, breakfast catering and additional AV are at the sponsor's expense. Catering options will be provided by the PCO, from which the sponsor can make a selection.

Conference Mobile App (EXCLUSIVE) \$6,000^{+GST}

To assist our delegates, a specially created Mobile App will provide essential information such as the programme, an exhibition floorplan, social programme and links to sponsors' websites

Entitlement:

Splash Screen advert on the Mobile App for delegates to view each time they access the App

Company profile, logo and contact details on the Mobile App

Company logo and website link on the ASM website

One Push Notification (similar to a text message) sent to delegates promoting the sponsor per day of the conference

Delegate list (subject to NZ Privacy Laws)

Handbook Advertising

Advertisements will be offered in the Conference Handbook. Finished artwork to be supplied by the sponsor.

Full Page Colour Advertisement

Back Outside Cover \$2,100.00^{+GST}

Front Inside Cover \$2,100.00^{+GST}

Back Inside Cover \$1,600.00^{+GST}

Inside Ordinary Page \$1,400.00^{+GST}

Half Page Colour Advertisement

Inside Pages \$1,100.00^{+GST}

Onsite Coffee Cart & Barista \$5,500^{+GST}

The barista cart will offer delegates freshly made coffee free of charge during the Conference.

Entitlement:

Signage next to the barista cart (provided by sponsor)

Company profile, logo and contact details on the Mobile App

Company logo on Conference session slides

One promotional PDF flyer (provided by organisation, file size limits will apply) included on the Conference

Pocket Programme \$4,000^{+GST}

A supplement to the Conference Handbook, the Pocket Programme is carried in the pocket of every delegate for frequent reference throughout the Conference.

It includes a summary of the programme, logistical details and important delegate information. As such it is a widely read and referred to booklet.

Entitlement:

Banner on front page

Advert on back page included on the Conference



Lanyards and Name Badges \$3,200+^{GST}

Entitlement:

Opportunity to provide a branded lanyard for conference delegates use throughout the period of the Conference.

Lanyards are to be supplied by the sponsor and are to be approved by the Organising Committee.

Opportunity to have your company logo printed on the delegate name badges. Name badges must be worn throughout the Conference for access into sessions. The Name badge will be designed by the Organising Committee and approved by the sponsor.

Onsite Wifi (EXCLUSIVE) \$2,200+^{GST}

Naming rights in association with provision of WiFi for all conference delegates for the duration of the conference.

Entitlement:

Link to Company website via the Conference mobile app

Company logo on the conference slide notifying delegates of the WiFi login details

Promotional Emails \$2,500+^{GST}

In the months leading up to the Conference, delegates will receive a number of promotional emails updating them on the programme and activities. Sponsors that support this product are therefore given early exposure to the delegation.

Entitlement:

Inclusion in the promotional email, with logo, images, text and external links (Limited to a ¼ page per email).

For further information please contact:

Donna Clapham



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CONFERENCE AND EVENTS MANAGEMENT

t : +64 9 917 3653 | e: donna@w4u.co.nz | w: www.w4u.co.nz
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Exhibition Stands

AN EXHIBITION BOOTH PROVIDES THE PERFECT OPPORTUNITY TO DELIVER YOUR ORGANISATION'S MESSAGE TO A RECEPTIVE AUDIENCE. NOVEL, CREATIVE AND INTERACTIVE IDEAS FOR YOUR EXHIBITION BOOTH ARE STRONGLY ENCOURAGED AS THEY ENSURE LONG LASTING RELATIONSHIPS ARE FORMED BETWEEN YOU AND THE DELEGATES.

Pre-Fabricated 3mx2m Exhibition Stand \$3,650^{+GST}

One 3m wide x 2m deep exhibition booth

Back and side walls, 2.5m high

One standard power point & power

Two spotlights

Company name on fascia board

One standard clothed trestle table and two banquet chairs

Additional equipment will be available for hire

Entitlement:

Company logo and 100 word company synopsis to appear on the Conference Website

Recognition with logo and contact details on the Conference Smart Phone App

Company logo and 100 word synopsis in the Conference Handbook (subject to time of booking)

Company name to be listed in Conference pocket programme

Two registrations to attend the exhibition, including access to sessions, catering during tea breaks and lunches

Two tickets to the Welcome Reception

Two Pocket programmes

A comprehensive Exhibition Manual

Delegate list ten working days prior to conference (subject to NZ Privacy Laws)



Space Only 3mx2m Exhibition Space \$3,250^{+GST}

One 3m wide x 2m deep exhibition space only

One standard power point & power

One standard clothed trestle table and two banquet chairs

Additional equipment will be available for hire

Entitlement:

Company logo and 100 word company synopsis to appear on the Conference Website

Recognition with logo and contact details on the Conference Smart Phone App

Company logo and 100 word synopsis in the Conference Handbook (subject to time of booking)

Company name to be listed in Conference pocket programme

Two registrations to attend the exhibition, including access to sessions, catering during tea breaks and lunches

Two tickets to the Welcome Reception

Two Pocket programmes

A comprehensive Exhibition Manual

Delegate list ten working days prior to conference (subject to NZ Privacy Laws)



Exhibition Information

1. Exhibition Stands

Will be allocated on a first in, first served basis following the confirmation of sponsors' allocations.

2. Exhibitor Registrations

All exhibiting personnel in attendance will be charged NZ\$595.00^{+GST} per person.

This includes all catering breaks and lunches as scheduled in the conference programme, along with one ticket to the Welcome Reception.

Additional charges will be incurred for attendance at the following:

Extra Welcome Reception tickets \$74.00^{+GST} pp

Conference Dinner tickets \$145.00^{+GST} pp

A link will be distributed closer to the event to enable you to register personnel and social function attendance. Note: No personnel are included in the Table Top cost unless part of a sponsorship package.

3. Exhibition Pack In and Out

Pack In:

Thursday 24 March 2022,
13:00 - 17:30 hrs. Due to Health and Safety requirements exhibitors will not be granted access to the exhibition area prior to this time.

Pack Out:

Sunday 27 March 2022, after 14:00 hrs. Exhibitors must not pack out prior to this time.

4. Exhibition Opening Hours

Thursday 24 March 2022

17:30 - 19:00 hrs (Welcome Reception)

Friday 25 March 2022

07:30 - 15:30 hrs

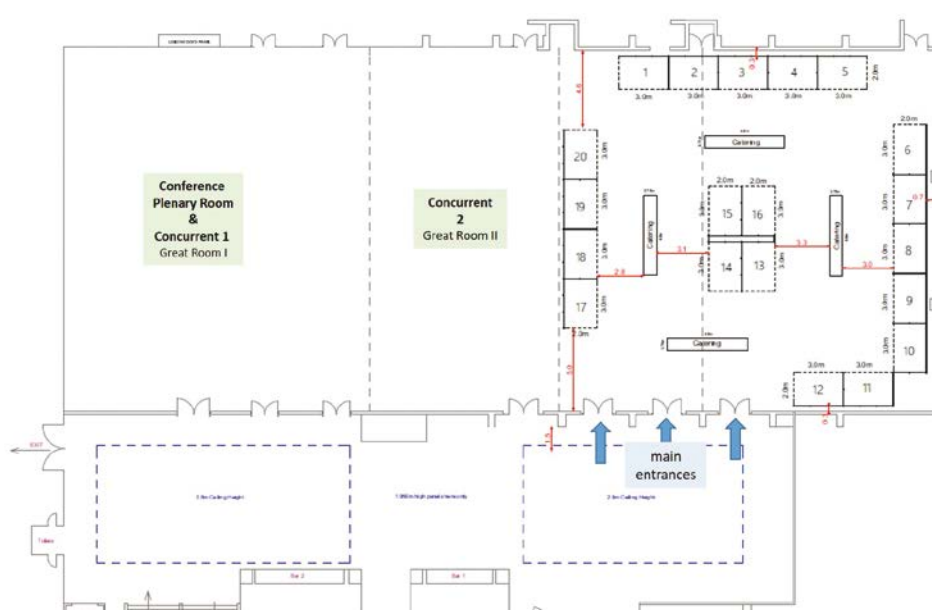
Saturday 26 March 2022

07:30 - 15:30 hrs

Sunday 27 March 2022

07:30 - 13:30 hrs

Floorplan





13th International Symposium on Pediatric Pain

DIVERSITY, EQUITY, ACCESS

24 – 27 MARCH 2022
CORDIS HOTEL, AUCKLAND, NEW ZEALAND

WWW.ISPP2022.NZ

SPONSORSHIP & EXHIBITION APPLICATION

By signing this application form you will be contracted to the indicated category and level of participation. You confirm that you have read and agree to the Cancellation Policy. Exhibition Stands will be allocated after confirmation of sponsor preferences. An invoice will be raised for your sponsorship following confirmation of receipt of this application by the Conference Managers.

Please note that prices quoted are in New Zealand \$.

- Platinum Sponsorship**..... **\$32,000^{+GST}**
- Gold Sponsorship**..... **\$24,000^{+GST}**
- Silver Sponsorship**..... **\$16,000^{+GST}**
- Bronze Sponsorship**..... **\$8,000^{+GST}**
- Lunch Symposium**..... **\$10,000^{+GST}**
- Conference Mobile App (EXCLUSIVE)**..... **\$6,000^{+GST}**
- Onsite Coffee Cart & Barista**..... **\$5,500^{+GST}**
- Pocket Programme**..... **\$4,000^{+GST}**
- Lanyards And Name Badges**..... **\$3,200^{+GST}**
- Promotional Emails**..... **\$2,500^{+GST}**
- Onsite Wifi (EXCLUSIVE)**..... **\$2,200^{+GST}**

HANDBOOK ADVERTISING

Full Page Colour Advertisement

- Back Outside Cover**..... **\$2,100^{+GST}**
- Front Inside Cover**..... **\$2,100^{+GST}**
- Back Inside Cover**..... **\$1,600^{+GST}**
- Inside Ordinary Page**..... **\$1,400^{+GST}**

Company Name

Position

Company Name

Purchase Order #

Postal Address

Mobile ()

Telephone ()

Email

EXHIBITION STANDS

- Pre-Fabricated 3mx2m Exhibition Stan**..... **\$3,650^{+GST}**
- Space Only 3mx2m Exhibition Space**..... **\$3,250^{+GST}**

FOR EXHIBITION STANDS:

NO. OF SITES:	PREFERRED SITES:
	OPTION 1:
	OPTION 2:
	OPTION 3:
COMPETITOR AVOIDANCE	

PAYMENT (IN NZ DOLLARS):

- Cheque/bank draft**
payable to "Workz4U Conference Trust Account - ISPP2022"
- Direct credit into the Conference Trust Account Bank:**
KiwiBank, Ponsonby Branch, 314 Ponsonby Rd, Auckland 1011, New Zealand
Name of Account:
Workz4U Conference Trust Account - ISPP22
Account #: 38-9020-0723354-08
Swift Code: KIWINZ22
Reference: ISPP22
- Credit card** (Debits to your credit card will appear as 'Workz4U Conference Trust Ltd')

CARD NUMBER:		
EXPIRY DATE:		
VISA <input type="checkbox"/>	MASTERCARD <input type="checkbox"/>	AMEX <input type="checkbox"/>
NAME OF CARD HOLDER:		
CARD BILLING ADDRESS:		
AMOUNT IN NZ\$:		

Please ensure that you have read the Terms and Conditions carefully. By signing and returning this application form you are agreeing to the terms and conditions stated in this prospectus.

SIGNATURE	DATE
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Thank you for your support.